Selected Project Experience

Experience brought to SignalPoint Partners by Justin Denton from prior roles. These examples predate SignalPoint's formation and are not SignalPoint contracts.

HEALTHCARE

Grady Bed Bundle

12 patient areas

Scope: Demolition and decommissioning, structured cabling tracking, communications closet buildouts, network equipment installation, device patching, switch-port configuration, commissioning, and functional testing.

Challenge: Sequence work in an operating hospital. Set up network-connected equipment at temporary clinical locations, then transition units back into renovated spaces while protecting ongoing operations.

Delivery: Led the integration team and coordinated construction teams, cabling contractors, IT personnel, and equipment vendors through operational readiness.

Program scale: Network workstream within a hospital bed-expansion program with an estimated overall investment of $130 million. This figure describes the broader program, not the budget managed for the network scope.

Outcome: Delivered successfully and on time.

STUDENT HOUSING

Reflection Student Living

25 stories / 742 beds / 200+ TVs

Scope: Access control, security cameras, network switches, equipment racks, and audiovisual systems, including the rooftop jumbotron.

Challenge: Set up the jumbotron, configure seamless key-fob access across amenities and individual apartments, and manage storage and installation of more than 200 living-room televisions.

Delivery: Combined project leadership with hands-on installation and managed customer training at handoff. Completed the television installation and closeout with zero issues at closeout.

Outcome: Completed by the required deadline.

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STUDENT HOUSING

Inspire (Centennial Lofts)

2 buildings / 239 apartments

Scope: Structured cabling, Wi-Fi infrastructure, network switches and equipment racks, security cameras, access control, telephone and vehicle entry systems, and audiovisual systems.

Challenge: Implement specialty speaker and television layouts, coordinating equipment placement, cabling, and installation around the design requirements of each space.

Delivery: Managed and installed the low-voltage scope from buildout through system setup, customer training, and handoff. The project is now known as Inspire; its construction name was Centennial Lofts.

Outcome: Completed on time with customer handoff.

HOSPITALITY

Crowne Plaza Ravinia

20 separate zones

Scope: Cable routing, speaker installation, and testing for a new hotel speaker system spanning 20 zones.

Challenge: Adapt cable routes and installation methods to changing ceiling heights and types. All elevated installation work required scissor lifts, making access planning and equipment positioning central to delivery.

Delivery: Managed the team's installation work and system testing through handover to the client.

Outcome: Installed and tested for client handover.

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CORPORATE CAMPUS

Franklin Templeton

5 buildings / 125+ cameras

Scope: More than 125 new cameras, multiple camera types for different security needs, cabling upgrades, and integration across five buildings.

Challenge: Coordinate the campus-wide infrastructure transition and configure detection zones and motion detection to the security team's specifications.

Delivery: Managed installation, system testing, and handover of the upgraded surveillance system.

Outcome: Completed testing and client handover.

DATA CENTERS

AWS Site Coordination

Partner teams / GC / Multiple disciplines

Scope: Site coordination across partner teams, the general contractor, and multiple technical disciplines.

Delivery: Tracked milestone schedules and target dates, connected teams around interdependent work, and supported coordination toward required delivery milestones.

Delivery focus: Focused on meeting or exceeding milestone dates.